







Dear Friends,

Kips Bay Boys & Girls Club has been in existence for over 100 years, currently serving 10,000-plus members annually. Since its launch, we have witnessed many success stories that fill us with the confidence that motivates us to fulfill our mission year after year. We are thankful to our generous donors who provide essential funds needed to uphold this organization and its necessary services. Your support is invaluable.

Over time, we have been mindful of staying on the cutting edge of quality programming, inspiring our youth to strive for excellence. With the success of our 100th anniversary campaign, we will fulfill our promise to strengthen our infrastructure and improve our facilities. Plans include a Learning Kitchen at the Frederic R. & Margaret Coudert Clubhouse, located in the West Bronx, and renovations for the Lucile Palmaro Clubhouse, including the expansion of the cadet area, which serves our largest growing population of 6- to 9-year-olds. We expect to complete these projects by 2020 and will be sharing updates on our progress. In due course, we look forward to celebrating these accomplishments with you, our donor community.

Our inspiration to continue working for the betterment of our organization is highlighted in this annual report, as well. Margaret R., our Youth of the Year representative for 2017, is an incredible example of how our youth inspire us time after time. As Margaret

recounts her journey with Kips Bay, she shares that facing her issues was not an easy task. Through her connections with her peers at the Coudert Clubhouse and the supportive staff, she matured in character and demonstrated her leadership abilities. She used her peers and the Kips Bay programs to challenge herself in all aspects. personally, academically and physically. As she confronted and resolved her issues, she also prepared for dealing with the real world. Her enduring efforts and compelling life story led her to succeed at the state level during the Youth of the Year competitions, where Margaret was rewarded for her commitment with a scholarship to cover higher education costs.

We applaud Margaret and aspire to create these outcomes with all our members by continuously providing an environment that builds confidence, strength and character. Thank you again for partnering with us. Sincerely,

Daniel Quintero Executive Director, Kips Bay Boys & Girls Club



As we highlight a portion of yet another productive year in the pages that follow, I am grateful for the team of dedicated people that drive these accomplishments: my fellow trustees; Executive Director, Daniel Quintero; the skilled staff; and the generous contributors that sustain this organization, enrich young lives and underscore our mission.

Kips Bay is committed to transmitting confidence, strength and character.

Our confidence comes from appreciating the value of the essential services we provide to children who really need us. Parents and members also experience the Club as a safe and positive place.

Our strength lies in knowing we are consistently supporting our youth and giving them opportunities to grow and thrive. Members demonstrate their resilience as they engage in healthy competition in sports and educational activities.

The character exemplified by our staff serves as an example for positive role models for our young people; this is the same character these youngsters attain and exhibit as they prepare for their future.

We are fulfilling our mission for over 10,000 youngsters annually at nine locations throughout the Bronx and a rustic camp in Harriman, New York. With your continued support, Kips Bay members will flourish in ways they never imagined.

I hope you are as gratified as I am in knowing your contributions are instrumental in empowering our youth. I proudly share our annual report with you.

James P. Druckman

President and CEO, New York Design Center President, Board of Trustees

Kips Bay Boys & Girls Club



State-of-the-art facilities, trained and motivated staff, and nationally renowned programs encourage our young Club members to build confidence, strength and character, in a safe and supportive environment. Kips Bay Boys & Girls Club is proud to offer a wide array of programs in five key areas that align with proven elements of positive youth development.

At the Lucile Palmaro Clubhouse, you might find competitive swimming, ballet, and karate all happening simultaneously. Aspiring filmmakers and musicians are now able to hone their craft in the new Digital Arts Center at the Coudert Clubhouse. In addition to physical recreation and the arts, Club members can take advantage of academic assistance and education enrichment programs, held daily. Kips Bay is a place that allows young people to challenge themselves physically and intellectually. The Club's recognition of its members' accomplishments and leadership inspires a spirit of giving back to others at home, in school and in the community.

THE BUILDING BLOCKS OF SUCCESS



ANALISE
"I love coming to Kips Bay
because I get to make friends
and participate in activities like
the dance program, swimming, arts
& crafts, Games Room, Dodgeball,
and Summer Camp!"

The Arts

Engages youth to develop their creativity and cultural awareness through knowledge and appreciation of the visual arts, performing arts, creative writing and crafts.

- Lyricism 101
- Studio in School
- Kips Bay Performing Arts
 Program
- Drama
- Dance
- Bomba y PlenaJr. and K-Company

Character and Leadership
Development
Empowers youth to support
and influence their Club and
community, sustain meaningful relationships with
others, develop a positive
self-image, participate in
the democratic process and
respect their own and other's

- cultural identities.Torch Club
- Keystone: The Premier Teen Club
- Passport to Manhood
- Youth of the Year Leadership Development Suite
- Junior Youth of the Year & Youth of the Year



Education and
Career Development
Enables youth to apply
learning to everyday situations, become proficient in
basic educational disciplines
and embrace technology to
achieve success in a career.

- Book Club (Intermediates)
- Diplomas2Degrees College Readiness for
- DIY STEM
- Lyricism 101
- Power Hour: Making Minutes CountSummer Brain Gain
- Summer Slugger
- UPS Rode Code
- Word Bee



Sports, Fitness
and Recreation
Encourages youth to develop
an understanding of fitness,
social skills and a positive
use of leisure time.

- Basketball
- Baseball
- Jr. and K-Company
- Flag Football
- Aquatics
- Soccer

Health and Life Skills
Encourages young people's
capacity to engage in positive behaviors that nurture
their own well-being and
helps them to set personal
goals and to live successfully as self-sufficient adults.

- Brent's Club
- Healthy Habits
- Passport to Manhood
- Smart GirlsSmart Moves
- UPS Road Code
- Social Emotional Development Guide



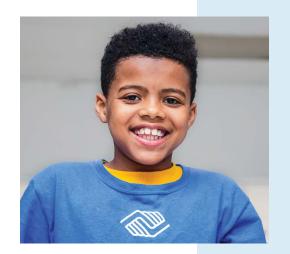












At 10 years old, he came to the United States from the Dominican Republic to the HELP Morris shelter, speaking no English. A member of Kips Bay since he arrived, he enjoys learning new things, has perfect attendance and is now speaking English very well. Jamil is a firecracker.



The Boys & Girls Clubs of America holds a nationwide Blue Door **Decorating Contest annually** sponsored by Lowes. Out of a record-breaking 800 Boys & Girls Club entries, Kips Bay's "Time-Machine"-themed door came out on top, winning \$20,000 for the Frederic R. &



(Show Tolerance And Respect) **Bully Prevention Rally**

During our 2017 Summer Camp, Apollo Crews, Bayley, Kalisto, WWE announcer Charly Caruso and ambassador Dana Warrior held an anti-bullying rally at the Frederic R. & Margaret Coudert

Major League Baseball &

Gifts Kips Bay with a

Digital Arts Center

Boys & Girls Club of America

Supported by the New York

include the creation of an

elaborate Digital Arts Center

with a recording studio. Part of

the funds for this project went

toward equipment, including

sound mixers and monitors, as

well as a SMART board system.

Club members can learn video

aspects of digital arts activities.

skills, songwriting and all

Yankees and MLB, renovations

2017 EVENT HIGHLIGHTS

Events to help build Confidence, Strength and Character



Interfaith Field Day

Kips Bay hosted a Muslim and Jewish interfaith field day, sponsored by the Museum of Jewish Heritage. The kids had lots of fun with their new friends playing pool and foosball, dancing and hanging out.



Brent's Club/Teen Center Ribbon Cutting

We renovated our teen center thanks to funding from the Brent Shapiro Foundation and the New York Football Giants, LLC., courtesy of Steve Tisch. It now includes updated furniture, décor and a mural highlighting the tenets of the Brent's Club program.



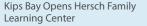
14th Annual Day for Kids

Thousands of neighborhood residents, children and local officials joined Kips Bay Boys & Girls Club at the 14th Annual Day for Kids Festival, featuring actor Selenis Leyva and 92.3 AMP Radio Morning Show host Edgar "Shoboy" Sotelo as special guests at the event.



September's Day for Kids event in 2017 launched a Kips Bay Campaign for the Hurricanes. his initiative gave our kids the opportunity to learn more about climate change and the local reas affected by hurricanes. Bronx community members came out in droves to donate clothing, toiletries, supplies and water to





& Girls Club gratefully acknowledge the Hersch Family for their unwavering support of the Club and the children we serve. Club members receive homework help and tutoring in this beautiful space.



Studio in a School Program at Coudert Clubhouse

This year was the launch of our Studio in a School program at the Coudert Clubhouse, sponsored by Mrs. Nancy Druckman. Studio in a School serves young people by integrating the visual arts into learning and provides professional development for artists and teachers.



12 Days of Giving

It was a memorable night for two of our members and their families, who were grateful for the opportunity to meet New York Yankee CC Sabathia and receive gifts. There is no better way for Club alumni and supporters to show their Club pride during the holidays than by giving back to the next generation of Club kids.

With nine locations in the Bronx and a summer camp in Harriman, New York's Hudson Valley, Kips Bay Boys & Girls Club reaches youngsters who cannot get to the two main Clubhouses, Palmaro and Coudert. Our facilities are also located in public schools, community centers, and homeless shelters. Members at these facilities enjoy frequent trips to the Clubhouses for swimming, skating, digital arts, and special events.

> Camp Sebago Kips Bay Summer Camp on Lake Sebago in Harriman State Park.

OUR LOCATIONS

social, and creative programs

and services help children

develop a sense of stability

and self-worth, and focus

on their education.

Frederic R. & Margaret Coudert Clubhouse The largest facility, at 28,000 P.S. 36 square feet. Coudert has a After-school academics, arts sports complex, performing and athletics for elementaryarts hall and new Digital school children. Arts Center. A Comprehensive After School System of NYC (COMPASS) program offering academic, athletic and arts programs. **HELP Morris** Lucile Palmaro Clubhouse Castle Hill Community Center P.S. 304 and M.S. 101 Throggs Neck Community Center The flagship Clubhouse. Leadership, academic, physical After-school programs Approximately 57% of Kips Bay fitness and social programs Academic, social and creative to develop and enhance **HELP Crotona** kids are enrolled here. programs are provided yearacademic and social skills. Located in homeless shelters round in a Comprehensive run by HELP USA. Academic,

After School System of NYC

(COMPASS) initiative, located in

New York City public housing.











63% OF KIPS BAY

OF KIPS BAY
HIGH SCHOOL
GRADUATES ENTER
COLLEGE, VERSUS THE
NATIONAL AVERAGE
OF 58%

By the age of ten, Margaret R.'s life was already at a crossroads. Growing up in the West Bronx in a single-parent household, Margaret wasn't able to receive the attention and guidance at home that she desperately needed. At school, she was bullied for participating in sports and activities typically reserved for boys, which left her feeling isolated and depressed. Living in a community with nationally high levels of violent crime, drugs and poverty rates, Margaret was facing drastic life-altering choices. Things took a positive turn in 2010 when the Fredric R. & Margaret Coudert Clubhouse opened its doors in her neighborhood.

2017 Youth of the Year: MARGARET R.

As a Club member, Margaret was able to channel any negative energy from her home and school environment into motivation to succeed. She developed her talents and established a sense of belonging, largely through her participation in Smart Girls and the street hockey team. "[Smart Girls] taught me critical things I need to know as a woman facing the world, especially as a minority woman," Margaret says. Because of Smart Girls, she chose to refrain from engaging in harmful activities and avoid the problems that plague her community.

During her years on the Coudert Cobras street hockey team, Margaret developed confidence as a female on a predominantly male team, with her talents eventually earning her the role of team captain. Under Margaret's leadership, The Coudert Cobras won the 2015 Kips Bay Street Hockey Championship and she was named Most Valuable Player.

The Youth of the Year Award recognizes exceptional Club members who demonstrate academic excellence, leadership, a commitment to service and a healthy lifestyle. Out of a highly competitive panel of finalists, judges awarded seventeen-year-old Margaret Rodriguez the distinction of New York State Youth of the Year.

As part of her Youth of the Year award, Margaret received a college scholarship; she will be attending Medgar Evers College in the Fall of 2017, with plans to major in psychology.

When Margaret is not at school, she will continue to work at the Coudert Clubhouse as a group leader. Her ultimate goal is to become a developmental psychiatrist so that she can help kids who come from circumstances like her own: "Where I come from, it's not expected of a girl of seventeen to go to college or to do anything productive."

Margaret credits Kips Bay Boys & Girls Club with changing the trajectory of her life, opening doors and providing the support needed to develop into a conscientious and empowered young woman.

Fearless, intelligent and wildly talented, Margaret is the epitome of everything that the Club stands for: Building confidence, strength and character.





ZHANAE
"I'm 9 years old and have been
in Kips Bay Boys & Girls Club for
4 years." Zhanae says she "loves
Kips Bay because it gives me a
place to play games, meet friends,
read, and have fun with friends."

93%
CLUB MEMBERS WHO
ARE HIGH SCHOOL
SENIORS GRADUATE
ON TIME

CYM CANOP CA

PALMARO GAMES & CADET ROOMS EXPANSION

Extensive renovations are set to begin at the Lucile Palmaro Clubhouse to accommodate the rapidly-growing numbers of our six- to nine-year-old Club members. The proposed renovation will reorganize current program space with dramatic upgrades to the Games Room, Cadet Room, Fine Arts Studio and expanded core activity rooms. Significant enhancements include new energy-efficient skylights in the Games Room, Cadet and

COUDERT LEARNING KITCHEN

A state-of-the-art Learning Kitchen is planned in the Frederic R. & Margaret Coudert Clubhouse to expand our budding culinary arts program. This kitchen will serve as a vessel to educate our young people and their families about healthy eating, including how to shop for and cook healthy food. It will also

Fine Arts areas. The addition of a new Education Room and enlargement of some existing spaces in the Clubhouse will help us maximize space for learning, fine and digital arts, and STEM programming. Improvements to lighting and HVAC will provide a more comfortable environment in the Clubhouse. Renovations will begin in the summer of 2019 and are to be completed by the spring of 2020.

provide valuable career-readiness services for teens interested in becoming professional chefs or entering the catering business.

Renovations are slated to start in the summer of 2019 and will be completed by the end of the calendar year.





KB IS ALWAYS TRYING NEW THINGS, OFFERING NEW ACTIVITIES FOR THE KIDS TO DO AND EXPERIENCE. IT'S AN EXCITING PLACE TO BE.

::Arlene Gonzalez, Parent and Volunteer

OF KIPS BAY ALUMNI SAY THE CLUB WAS THE ONLY PLACE TO **GO AFTER SCHOOL**



FUN FUNDRAISING EVENTS **Beach Show House**

President's Dinner

In April, The Kips Bay Boys & Girls Club hosted our annual President's Dinner, a black-tie gala celebrating the design industry elite and 100+ years of service to children.

Show House

Each year since 1973, the Kips Bay Decorator Show House hosts celebrated interior designers who transform a luxury Manhattan home into an elegant exhibition of fine furnishings, art and technology. Over the course of four decades, this project has grown into a must-see event for thousands of design enthusiasts and is renowned for sparking interior design trends throughout the world. The Show House receives as many as 15,000 guests annually from across the nation. Since its inception, the Show House has raised over \$22 million for the Kips Bay Boys & Girls Club.

The Inaugural Kips Bay Palm

On November 24, The Kips Bay Palm Beach Show House—a satellite of Manhattan's Kip Bay Decorator Show House, was launched to benefit the Kips Bay Boys & Girls Club and the Palm Beach County Boys & Girls Club. Twentyplus designers transformed the home, a 1920s Mediterranean Revival villa, into a resplendent exhibition of their latest designs. The Show House received over 5,000 guests from across the nation, raising \$500,000 for over 18,000 members of both Clubs.

Holiday Live

Unique holiday wreaths created by top designers enriched a room at the New York Design Center, where they were auctioned off to benefit Kips Bay Boys & Girls Club.

Taste of Design

At the Ace Hotel in NYC, chefs and designers collaborated to serve gourmet tidbits at beautifully decorated stations. Taste of Design was organized by the Kips Bay Young Patrons Committee.

Golf Classic Tournament and Awards Reception

Our 24th Annual Golf Classic Tournament was held at the Sleepy Hollow Country Club in Briarcliff Manor, New York, followed by an awards reception for the triumphant golfers and other donors.

The 11th Annual Evening at Yankee Stadium

Guests enjoyed a buffet dinner in a luxury suite while watching the New York Yankees win against the Tampa Bay Rays.









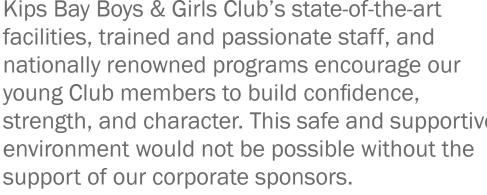




12

OF ALUMNI SAID THE **CLUB WAS ONE OF** THE BEST THINGS **AVAILABLE IN THEIR** COMMUNITY

Kips Bay Boys & Girls Club's state-of-the-art facilities, trained and passionate staff, and nationally renowned programs encourage our young Club members to build confidence, strength, and character. This safe and supportive environment would not be possible without the support of our corporate sponsors.















HICKORY CHAIR

WE THANK OUR CORPORATE SPONSORS FOR THEIR GENEROUS SUPPORT



"I love Kips Bay Boys & Girls Club because I can participate in different activities like swimming, dancing, arts & crafts, and I get to have fun in summer day camp and make friends!"



























SCHUMACHER



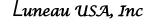




MUNSEY ENTERPRISES





































OF CLUB MEMBERS

WHO ARE HIGH **SCHOOL SENIORS GRADUATE ON TIME**

HOW YOU CAN HELP

With your donation or time, you can join us in helping to change the life trajectory of tens of thousands of children and teens. Discover a variety of ways you can become part of the Kips Bay community. Go to kipsbay.org and click Make an Impact.

Restricted Gifts

Donate to one or more specific Club programs or capital projects. Donate to Kips Bay Boys & Girls Club Reserve Fund.

Pledges

Make a commitment to donate a specific amount, which can be paid over a period of three to five years.

Planned Gifts/Bequests

Donate through a will or retirement account. These gifts include cash, securities, real estate and personal property.

Charitable Remainder Annuity Trust

Contribute assets to a charitable trust that pays an annuity designed to leave a proportion of the funds to the Kips Bay Boys & Girls Club upon termination of the annuity.

Life Insurance

Name Kips Bay Boys & Girls Club sole and irrevocable owner and beneficiary of a life insurance policy. The market value is deductible as a charitable gift.

Securities

Donate appreciated securities, either publicly traded or from a private company.

Kips Bay Boys & Girls Club welcomes a range of non-monetary gifts, including professional services, equipment, and other tangible items.

Personal Property

Donate land, rare books, antiques, and other tangible items.

Corporate Sponsorship

Partner with Kips Bay to help with programs and/or fundraising activities.

Young Patrons Committee

The recently established Young Patrons Committee comprises young professionals. Join them to network and help plan fundraising activities.

Volunteer

Your time and expertise make a personal difference for Kips Bay kids. Here are just some of the volunteer opportunities:

- Mentoring
- Tutoring
- · Performing Arts
- Clubhouse Events
- Sports

For more information on the many ways you can donate, please contact:

Samantha Valerio Director of Development samantha.valerio@kipsbay.org

For more information on corporate sponsorship and the Young Patrons Committee, please contact:

Nazira Handal Director of Special Events & Corporate Partnerships nazira.handal@kipsbay.org

For more information on volunteering or an application, please email:

volunteer@kipsbay.org

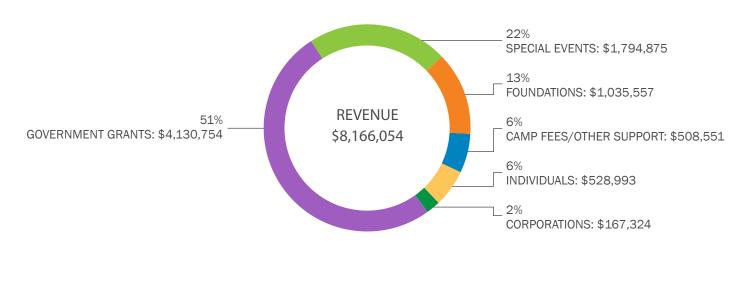


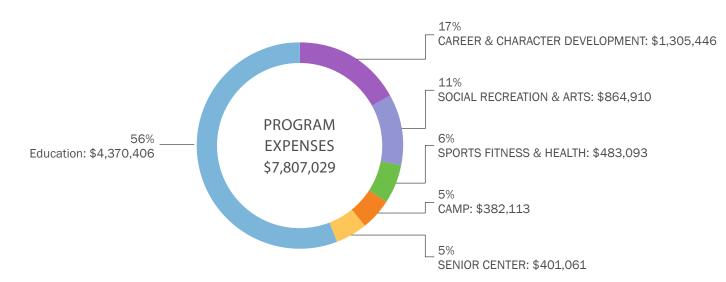
ONCE YOU SEE THOSE KIDS SMILE AND SEE THAT THE KIDS KNOW HOW LUCKY THEY ARE, YOU REALIZE HOW THIS ORGANIZATION SAVES LIVES. THE STAFF AND THE PROGRAMS ARE ABSOLUTELY AMAZING.

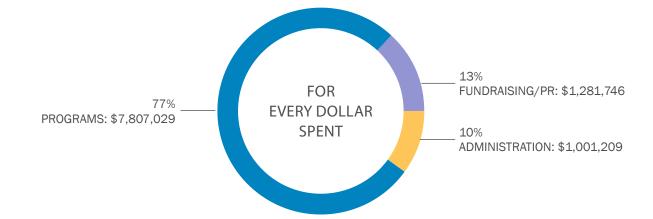
::James P. Druckman, President, Kips Bay Board of Trustees President and CEO, New York Design Center

FINANCIAL SUMMARY 2016-2017

With an eye toward meeting the needs of a growing membership, Kips Bay increased total revenue in 2017, with gains in government grants and special events, while continuing to decrease expenses through vigilant budget management. Kips Bay continues to seek new sources of revenue to help our kids build confidence, strength and character.







The accounts of Kips Bay Boys & Girls Club, Inc., for fiscal year 2017 have been audited by Loeb & Troper, L.L.P., Certified Public Accountants. Audited financial statements are available upon request, including figures on investments and capital improvements. Annual operating deficits, if any, are addressed with transfers from Kips Bay reserve funds.



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Samantha Valerio Director of Development Nazira Handal Director of Special Events & Corporate Partnerships

OF CLUB ALUMNI **BECOME SERIOUSLY COMMITTED TO THEIR EDUCATION BECAUSE** OF THEIR CLUB **MEMBERSHIP**

Yosef Korn Controller

LEGAL COUNSEL Jody Saltzman

> * joined in 2018 ‡ Deceased



KIPS BAY GRATEFULLY ACKNOWLEDGES OUR GENEROUS DONORS

VALOR 1,000,000+

New York City Department of Youth & Community Development

PERSEVERANCE 100,000+

Charles Hayden Foundation
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Angelo Donghia Foundation, Inc.

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Pierre De Villemejane
Dessins, LLC
Domino Media Group

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Elizabeth Pash Antiques &

Decoration

First Class Tours Inc.

FSI of New York, Ltd.

Frank Ponterio Interior Design G.P. Schafer Architect, PLLC

Garrow Kedigian Architecture & Interior Design Rich Gaudino

GAP Foundation

Anthony Genovesi Susan Givens

Gold Coast Metal Works, Inc.
Goldman Sachs & Co. LLC
Adolfo L. Gomez
F. Cecil Grace
Grange Furniture, Inc.

Scott & Susan Gress
Antonia M. Grumbach
Montague H. Hackett

Siamak Hakakian

Hamilton Design Associates

Hank's Yanks Baseball

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